

Lecture 4

Data Visualization

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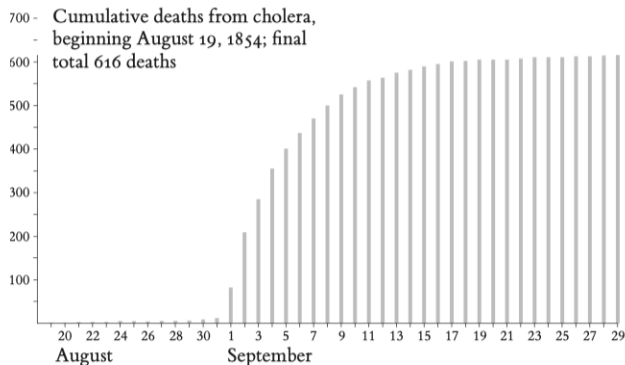
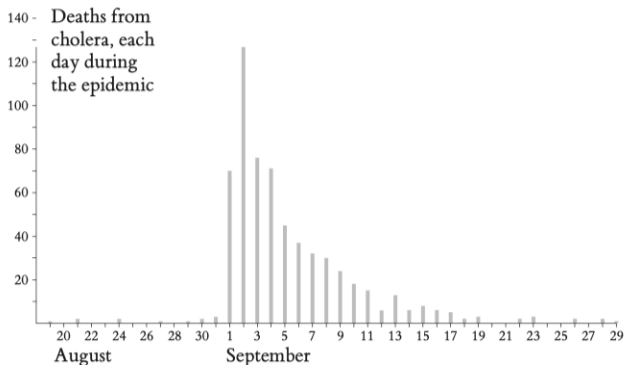
RE 519 Real Estate Data Analytics and Visualization
Course Website: www.yuehaoyu.com/data-analytics-visualization/
Autumn 2025



Purpose of Visualization

Cholera Map

Cholera broke out in the Broad Street area of central London on the evening of August 31, 1854. John Snow, who had investigated earlier epidemics, suspected that the water from a community pumpwell at Broad and Cambridge Streets was contaminated. Testing the water from the well on the evening of September 3, Snow saw no suspicious impurities, and thus he hesitated to come to a conclusion (Tufte, 1997)



Purpose of Visualization

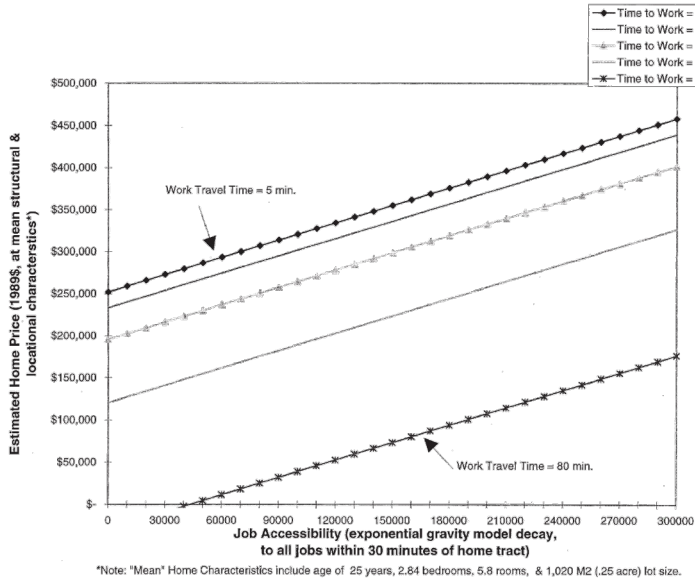
Cholera Map

This map of London was created by John Snow in the later 1854. The cholera cases are highlighted in black. Using this map, Snow and other scientists were able to trace the cholera outbreak to a single infected water pump.



Purpose of Visualization

What are the differences between these two figures?



House prices versus job accessibility, plotted at different work travel times. Kockelman, 1997



Infographic of SF Housing Price, Reddit: Original post by /u/surf2japan in r/bayarea

Purpose of Visualization

Explorative vs. Narrative

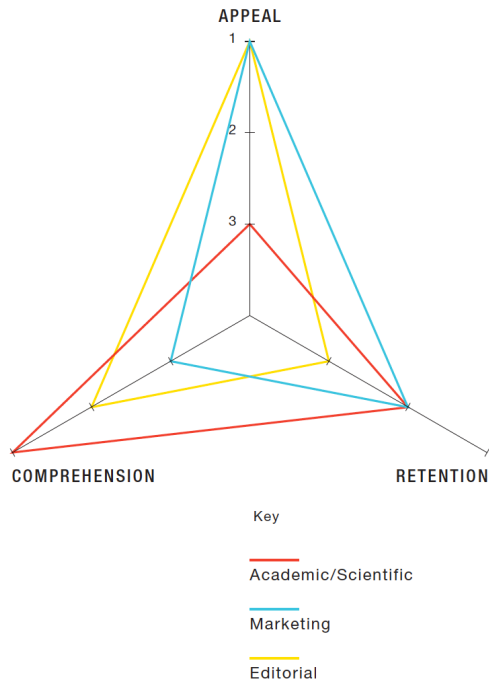
EXPLORATIVE	NARRATIVE
CHARACTERISTICS	
MINIMALIST ◦	◦ ILLUSTRATIVE
ONLY INCLUDES ELEMENTS THAT REPRESENT DATA ◦	◦ DESIGN-FOCUSED
SEEKS TO COMMUNICATE INFORMATION ◦	◦ SEEKS TO APPEAL TO VIEWER WITH ENGAGING VISUALS
IN THE MOST CLEAR, CONCISE MANNER	◦ INFORMS AND ENTERTAINS
APPLICATIONS	
ACADEMIC RESEARCH ◦	◦ PUBLICATIONS
SCIENCE ◦	◦ BLOGS
BUSINESS INTELLIGENCE ◦	◦ CONTENT MARKETING
DATA ANALYSIS ◦	◦ SALES AND MARKETING MATERIALS

Lankow et al. 2012, Chapter 1, p. 34

Purpose of Visualization

Explorative vs. Narrative

- **Appeal**
 - Communication should engage a voluntary audience.
 - **Comprehension**
 - Communication should effectively provide knowledge that enables a clear understanding of the information.
 - **Retention**
 - Communication should impart memorable knowledge.
-
- **Academic/Scientific**
 - Comprehension, Retention, Appeal
 - **Marketing**
 - Appeal, Retention, Comprehension
 - **Editorial**
 - Appeal, Comprehension, Retention

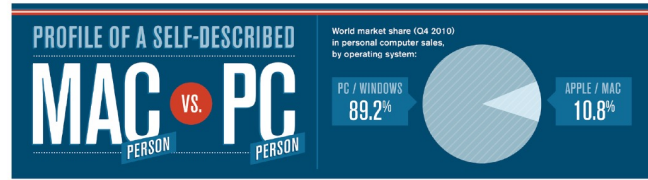


Lankow et al. 2012, Chapter 1, p38

Type of Data Visualization

Static

- User interaction consists of viewing and reading
- Display output is a still image
- Works best as a narrative, but can be explorative in some cases
- Internal reporting and presentation; Editorial or brand-centric content for blogging and social/PR distribution
- It can be outdated quickly
- Think about who should be involved in decision-making



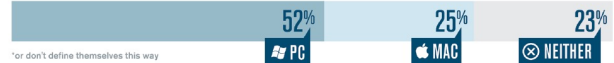
A LITTLE INTRODUCTION

The following is one of 2,000 "Teach Hunch About You" questions that Hunch users can answer at their leisure as they use Hunch.com.

ARE YOU A MAC PERSON OR A PC PERSON?



Among 388,315 Hunch users answering this question, responses are as follows:



DIFFERENCES IN SELF-IDENTIFIED PC & MAC PEOPLE



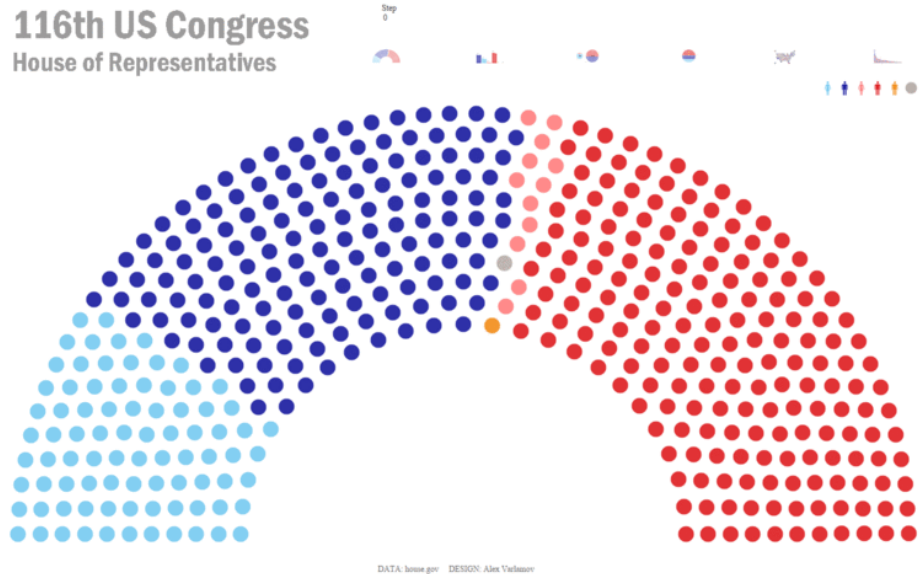
Source: Lankow, Jason, et al. Infographics: The Power of Visual Storytelling Chapter 2, page 67

Type of Data Visualization

Motion

- User interaction consists of viewing, listening to whether there is a voiceover, and reading.
- Display output is animated or moving
- Works best as a narrative, rarely explorative, without being used in combination with interactive content

116th US Congress
House of Representatives



Source: <https://www.flerlagetwins.com/2019/08/tableau-in-motion.html>

Type of Data Visualization

Interactive

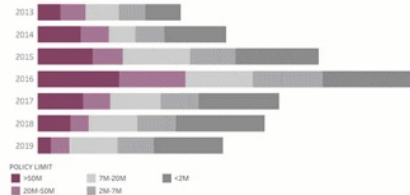
- User interaction consists of clicking, searching for specific data, actively shaping the content displayed, and choosing which information is accessed and visualized.
- Can be narrative, explorative, or both
- Often used in internal reports and presentations to public agencies
- Data security and privacy

INSURANCE CLAIM DETAILS

TOTAL PAID BY PRODUCT LINE



TOTAL PAID BY POLICY LIMIT



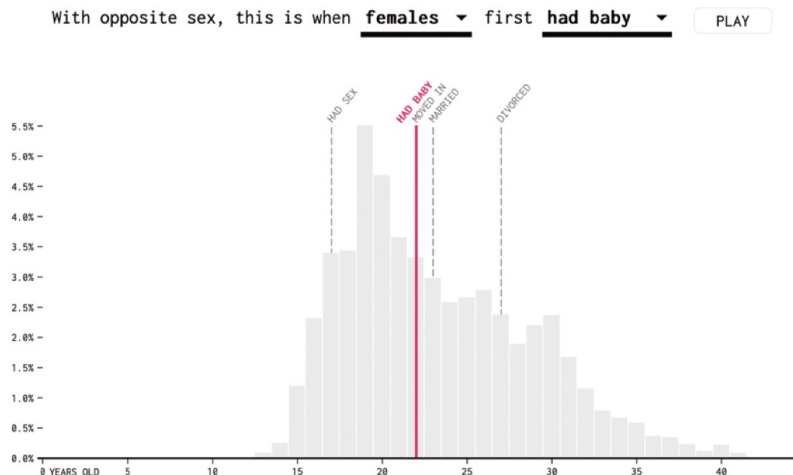
CLAIM TRENDS



Source: https://help.tableau.com/current/pro/desktop/en-us/formatting_animations.htm

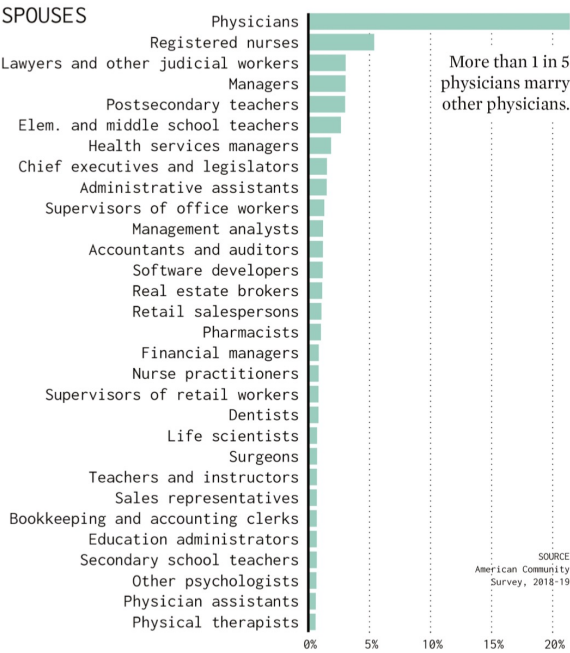
More Examples of Data Visualization

Bar Charts and Histogram



Source: Nathan Yau (2024). Visualize This

JOB OF PHYSICIAN

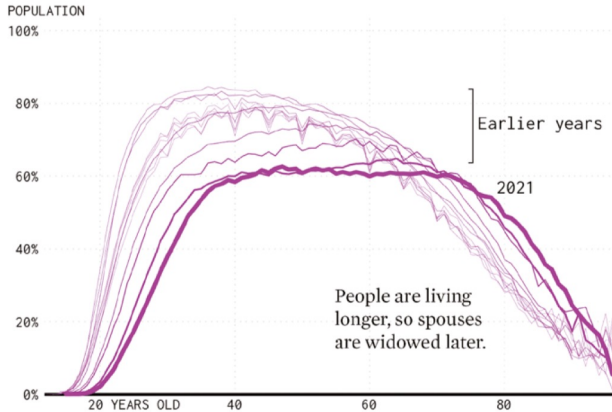


More Examples of Data Visualization

Line and Time Series Plots

PEOPLE MARRYING LATER

Each line represents a decade from 1900 to 2021. Thicker lines are more recent.

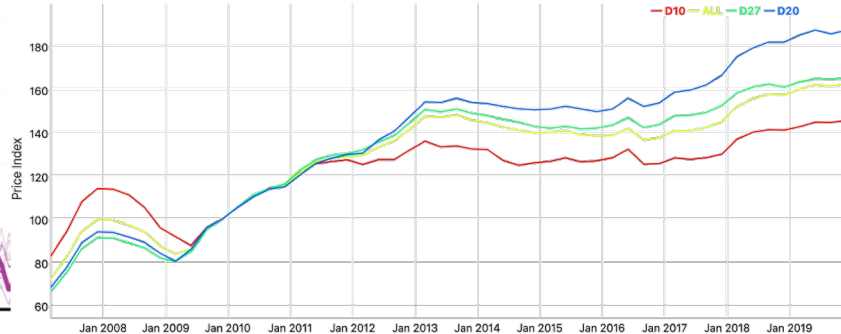


SOURCE: U.S. CENSUS BUREAU, IPUMS

Source: Nathan Yau (2024). Visualize This

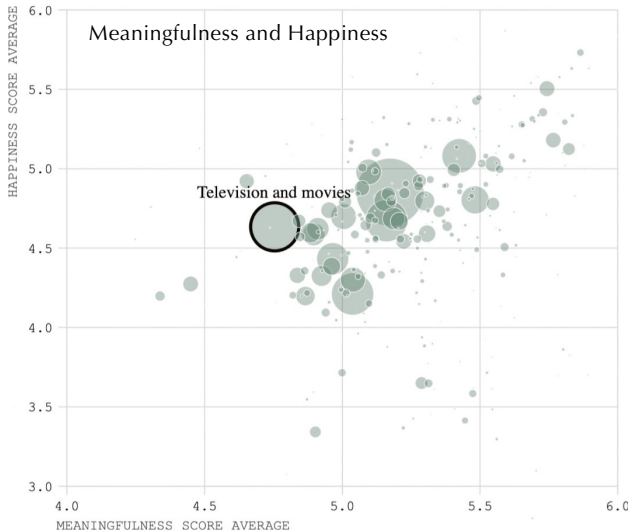
Residential Property Price Index for selected districts, Singapore, 2008-2019

<https://keith-tan.medium.com/real-estate-investing-and-development-data-visualization-as-a-tool-51b75dabb0ca>



More Examples of Data Visualization

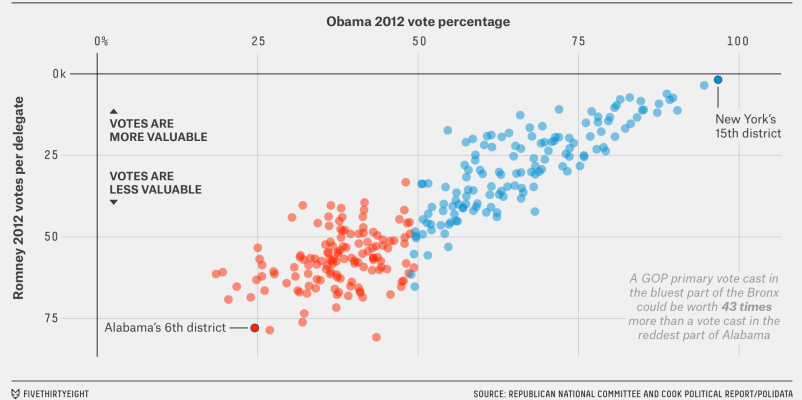
Scatter Plot Family



Source: Nathan Yau (2024). Visualize This

The Bluer The District, The More Valuable The Primary Vote

The average blue congressional district awards one convention delegate per 28,912 Romney voters, while the average red district awards one delegate per every 56,714 Romney voters



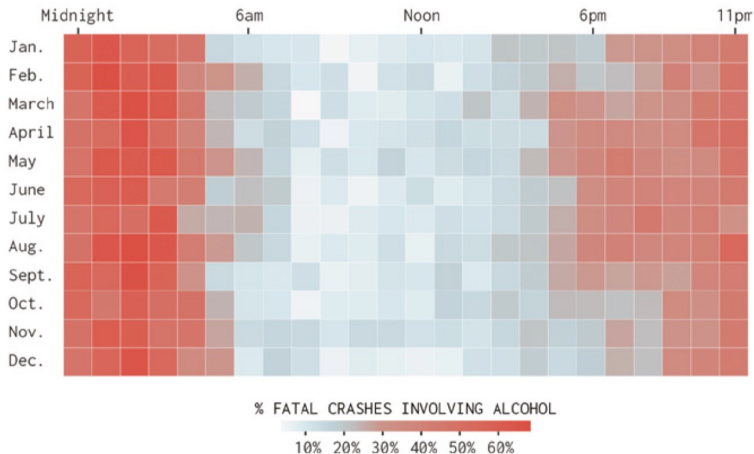
Source: <https://fivethirtyeight.com/features/the-gops-primary-rules-might-doom-carson-and-cruz>

More Examples of Data Visualization

Heatmaps

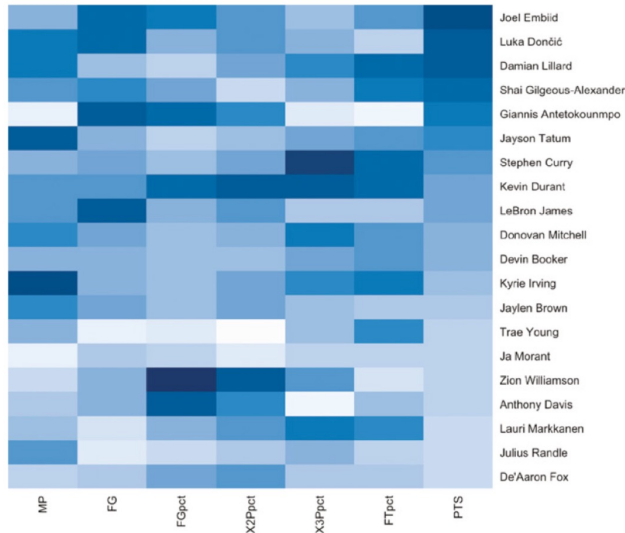
FATAL CRASHES INVOLVING ALCOHOL PEAK AT NIGHT

Based on 2015 data from the National Highway Traffic Safety Administration.



Source: Nathan Yau (2024). Visualize This

Correlation Matrix



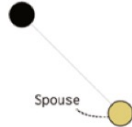
More Examples of Data Visualization

Network Graphs

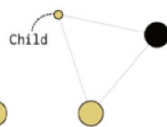
1. Alone, Own Place



2. Spouse



3. Spouse, Child



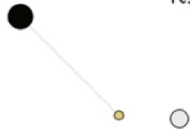
4. Spouse, 2 Children



5. Partner, Friend, or Visitor



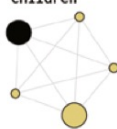
6. Child



7. Other Non-relative



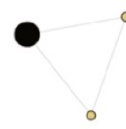
8. Spouse, 3 Children



9. Inmate, Institutionalized

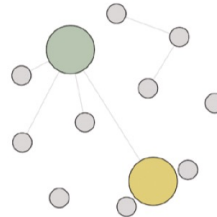


10. 2 Children

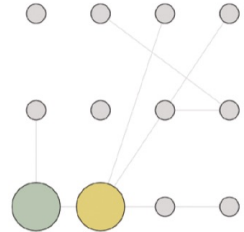


SOURCE: American Community Survey
BY: FlowingData

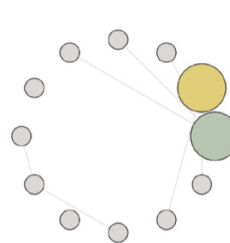
Force-directed



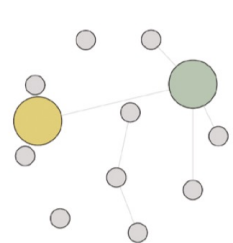
Grid



Circle



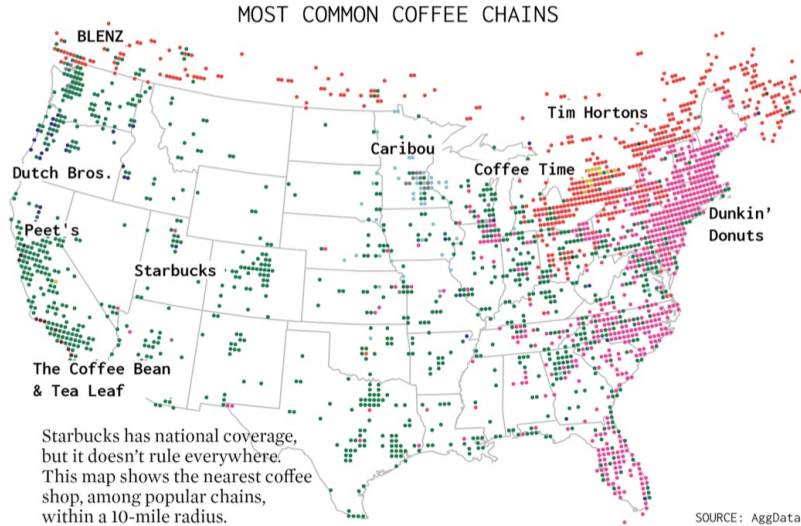
Nicely



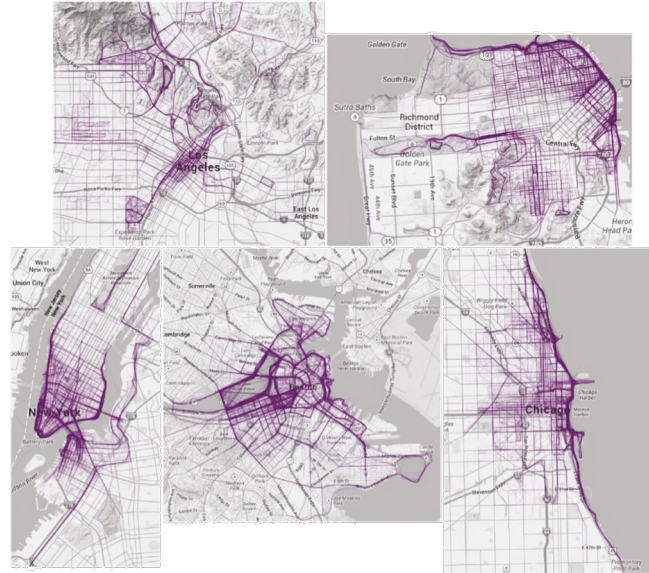
Source: Nathan Yau (2024). Visualize This

More Examples of Data Visualization

Maps



Source: Nathan Yau (2024). Visualize This



Data Visualization Principles

A Framework for Visualization from Tamara Munzner

Actions of Data Visualization

→ users' actions toward visualization

Target of Data Visualization

→ what part of data that users are focusing on

The Choice of Visualization **Idioms**

→ which form best present it

Marks and Channels

→ how to encode them visually

Expressiveness vs **Effectiveness**

→ key standards for good visualization

Elements of A Single Graph

→ components in a graph

User **Experience** and Organization

→ how people will use and understand the visualization

Graphic **Interaction**

→ how people can interact with the visualization



It represents a thinking flow — from understanding the goal of visualization, to selecting the right form, to ensuring clarity, usability, and interaction.

Actions of Visualization

Actions of Data Visualization
Target of Data Visualization
The Choice of Visualization Idioms
Marks and Channels
Expressiveness vs Effectiveness
Elements of A Single Graph
User Experience and Organization

Why are they looking at it? Three Levels of Actions

Analyze

Search

Query

[High level] From the perspective of users, why are they looking at the visualization?

→ Consume

→ Discover



→ Present



→ Enjoy



→ Produce

→ Annotate



→ Record



→ Derive



Consuming visualization rather than producing

- Discover: explore data
- Present: using visualization to understand (explain)
- Enjoy: casual and social

Aiming to produce visualizations

- Annotate: take notes and annotate key points
- Record: record discovery and analysis process
- Derive: derive new variable and produce new charts

Source: Tamara Munzner. Visualization Analysis and Design (2014).

Actions of Visualization

Why are they looking at it? Three Levels of Actions

Analyze ——— **Search** ——— Query

[Middle level] Users are trying to find a known/unknown item in the visualization.

	Target known	Target unknown
Location known	 <i>Lookup</i>	 <i>Browse</i>
Location unknown	 <i>Locate</i>	 <i>Explore</i>

Source: Tamara Munzner. Visualization Analysis and Design (2014).

Interaction and navigation are important to help users find the information.

Actions of Data Visualization
Target of Data Visualization
The Choice of Visualization Idioms
Marks and Channels
Expressiveness vs Effectiveness
Elements of A Single Graph
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Lookup

- ex: word in dictionary alphabetical order

Locate

- ex: keys in your house
- ex: node in network

Browse

- ex: books in a bookstore

Explore

- ex: find a cool neighborhood in a new city

Actions of Visualization

Actions of Data Visualization
Target of Data Visualization
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Why are they looking at it? Three Levels of Actions

Analyze



Search



Query

[Lower level] Users are trying to find out about the detailed characteristics of items.

→ Identify



→ Compare



→ Summarize



How much of the data matters!

- One: identify
- Some: compare
- All: summarize

Source: Tamara Munzner. Visualization Analysis and Design (2014).

Visual encoding accuracy is important to help users find accurate information.

Targets of Data Visualization

What will users look at?

Actions of Data Visualization
Target of Data Visualization
The Choice of Visualization Idioms
Marks and Channels
Expressiveness vs Effectiveness
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User Experience and Organization

A Target describes **which part of the data** users are examining, and this depends on the **data type**.

➔ All Data

Overview-level tasks -- Thinking about the whole dataset.

➔ Trends



➔ Outliers



➔ Features



➔ Attributes

Attribute-level tasks -- Thinking about one or more attributes.

➔ One

➔ Distribution



➔ Extremes



➔ Many

➔ Dependency



➔ Correlation



➔ Similarity



Source: Tamara Munzner. Visualization Analysis and Design (2014).

➔ Network Data

➔ Topology



➔ Paths



➔ Spatial Data

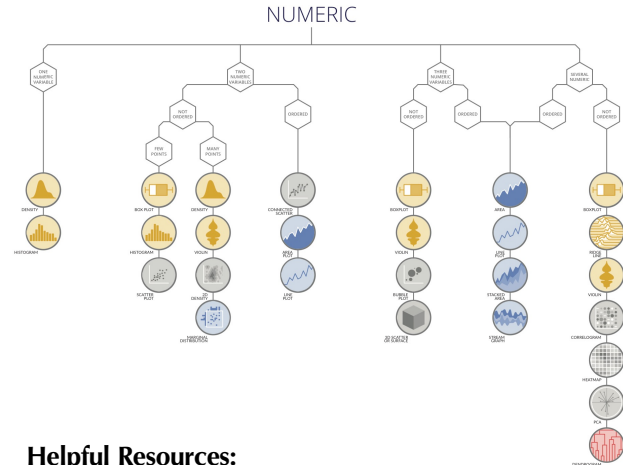
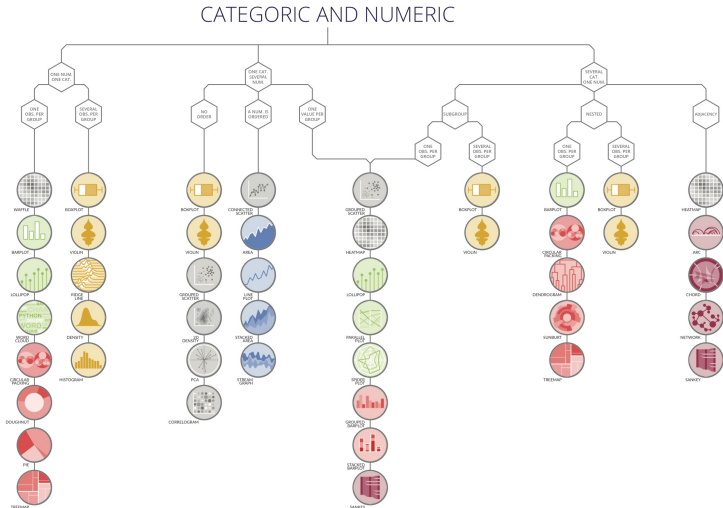
➔ Shape



Note: In almost all datasets, we can decompose them into 3 parts: data set (all data), the data item, and the attribute.

How to visualize?

- Actions of Data Visualization
- Target of Data Visualization
- The Choice of Visualization Idioms**
- Marks and Channels
- Expressiveness vs Effectiveness
- Elements of A Single Graph
- User Experience and Organization



Helpful Resources:
[Data Viz Project by ferdio.](#)
[From Data to Viz.](#)

The Choice of Visualization Idioms

How to visualize? Choose idioms based on Action × Target.

Actions of Data Visualization
Target of Data Visualization
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User Experience and Organization

Encode

→ Arrange

→ Express



→ Order



→ Use



→ Separate



→ Align



How to convert attributes to visual channels? Such as:

- Position (X, Y)
- Size
- Value
- Texture
- Color
- Orientation
- Shape
-

Source: Tamara Munzner. Visualization Analysis and Design (2014).

Source: Jacques Bertin (1967) Sémiologie Graphique

LES VARIABLES DE L'IMAGE

	POINTS			LIGNES			ZONES		
XY 2 DIMENSIONS DU PLAN	x	x	x	/	2	/	14 15 9	2 1 8 2	1 21 15
Z TAILLE	■	■	■	/	2	/	■	■	■
VALEUR	■	■	■	/	2	/	■	■	■
LES VARIABLES DE SÉPARATION DES IMAGES									
GRAIN	■	■	■	/	2	/	■	■	■
COULEUR	■	■	■	/	2	/	■	■	■
ORIENTATION	■	■	■	/	2	/	■	■	■
FORME	■	■	■	/	2	/	■	■	■

The Choice of Visualization Idioms

How to visualize? Choose idioms based on Action × Target.

Actions of Data Visualization
Target of Data Visualization
The Choice of Visualization Idioms
Marks and Channels
Expressiveness vs Effectiveness
Elements of A Single Graph
User Experience and Organization

Facet

→ Juxtapose



How to show multiple views, especially to compare?

→ Partition



→ Superimpose



Reduce

→ Filter



How to simplify complex data?

→ Aggregate



→ Embed



Manipulate

→ Change



How can users interact with the visualization?

→ Select



→ Navigate



Source: Tamara Munzner. Visualization Analysis and Design (2014).

Marks and Channels

Actions of Data Visualization
Target of Data Visualization
The Choice of Visualization Idioms
Marks and Channels
Expressiveness vs Effectiveness
Elements of A Single Graph
User Experience and Organization

Marks

Marks: represent **items** or **links**

Channels (aka Visual Variable): change **appearance** based on **attribute**

Marks as Items: Basic geometric elements

➔ Points



0D

➔ Lines



1D

➔ Areas



2D

3D mark: Volume, but rarely used

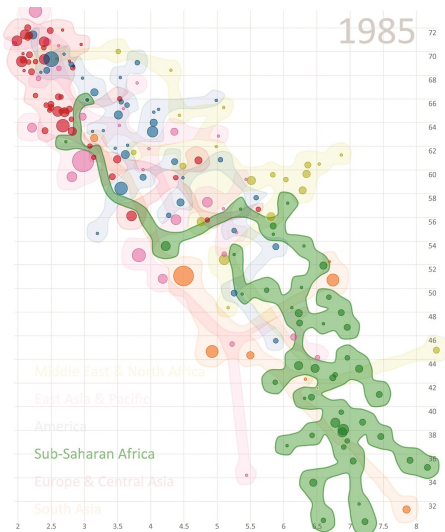
Source: Tamara Munzner. Visualization Analysis and Design (2014).

Marks and Channels

Marks - Marks as Links

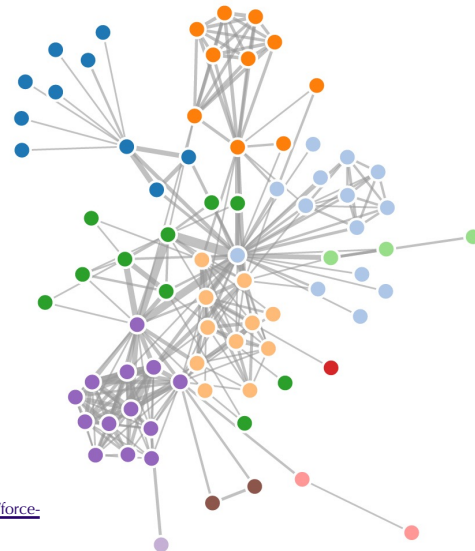
Actions of Data Visualization
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→ Containment



Source:
[vialab.science.uoit.ca](http://vialab.science.uoit.ca/portfolio/bubblesets)
[/portfolio/bubblesets](http://portfolio/bubblesets)

→ Connection



Source:
<https://observablehq.com/@d3/force-directed-graph>

Marks and Channels

Channels

Marks: represent **items** or **links**

Channels (aka Visual Variable): change **appearance** based on **attribute**

➔ Position

➔ Horizontal



➔ Vertical



➔ Both



➔ Shape



➔ Color



➔ Tilt



➔ Size

➔ Length



➔ Area



➔ Volume



We will look at the rest of the steps later.

Actions of Data Visualization
Target of Data Visualization
The Choice of Visualization Idioms
Marks and Channels
Expressiveness vs Effectiveness
Elements of A Single Graph
User Experience and Organization

Source: Tamara Munzner. Visualization Analysis and Design (2014).

Reminders

- Practice is more important than theory! Look for more good or bad visualization examples!
- The deadline of Lab 2 is today, 11:59 PM PST.
- A few people do not form the final project group. You will not receive the point (1%) if you do not finish it by today.
- CoStar access.
- New anonymous suggestion box!
<https://freesuggestionbox.com/pub/qjyilmx>

Thank you!

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RE 519 Real Estate Data Analysis and Visualization

Course Website: www.yuehaoyu.com/data-analytics-visualization/

Autumn 2025

The course was developed based on previous instructors: Christian Phillips, Siman Ning, Feiyang Sun
Cover page credits: Visax